



CITRIN COOPERMAN®
Accountants and Advisors



MANUFACTURING AND DISTRIBUTION

Focused on Innovation

As a manufacturer/distributor, you rely on efficiency and quality control to assemble superior products and get them to market quickly. The constant need for innovation, whether through new or better products to meet changing consumer demands, improvements in the manufacturing process, or finding new channels of distribution, are all critical to overall profitability.

Most U.S. based companies either have an international presence or manage international third party relationships in the production of their products through complex supply chain relationships. With this come many challenges including changing technologies, the need to constantly improve operational, cybersecurity and other control exposures, along with opportunities to take advantage of global tax planning strategies among other cost saving solutions.

How Citrin Cooperman Can Help

Related Practices

- Architecture and engineering
- Auto dealerships
- Construction
- Franchising
- Government contracting
- Private equity and capital markets
- Restaurants and hospitality
- Technology and life sciences

At Citrin Cooperman, we work with a diverse group of manufacturing and distribution clients. With the challenging times and changing technologies that lie ahead for entrepreneurs, investors and manufacturing groups, deriving more profits and saving taxes are even more critical. We understand these challenges. We acknowledge that your professional services firm's relationship should be beyond the traditional tax, accounting, and regulatory services. Our firm strives to provide value to manufacturing and distribution companies by helping management make informed business and tax decisions that improve efficiencies, reduce costs, and ultimately improve the bottom line. From entrepreneurs who need help obtaining start-up financing, to long-term owners seeking to sell, we will work closely with you to find solutions tailored to your individual needs.

We provide services to a wide range of manufacturing and distribution clients including apparel, retail, consumer and industrial products, wholesalers, and import/export businesses.

[Related Services](#)

In addition to our core audit and tax services, we also provide a wide area of specialty services for our manufacturing and distribution clients, including:

- Agreed-Upon Procedures
- Accounting Advisory Services
- International Tax
- State and Local Tax (SALT)
- Technology and Risk Advisory Consulting (TRAC)
- Transaction Advisory Services
- Business Valuations
- Fraud Investigations and Forensic Accounting
- Insurance Claim Analysis
- Bankruptcy and Restructuring
- Inventory control procedures
- Strategic planning
- Internal control compliance (including Sarbanes-Oxley assistance)
- Transfer pricing
- Succession planning