



**CITRIN COOPERMAN®**  
Accountants and Advisors



REAL ESTATE

## Focused on Identifying Opportunities

[Related Practices](#)  
[Construction](#)

Helping clients identify risks and take advantage of opportunities is what we do best. The real estate industry has gone through one of the most rapid transformations in current years. Real estate professionals are finding the key to their success has come from their ability to adapt to changing environments by engaging innovative leasing, financing, and marketing techniques. We can advise you in these areas and more.

### How Citrin Cooperman Can Help

Citrin Cooperman's real estate professionals have deep experience in addressing opportunities and challenges to help real estate companies streamline their operations, maximize their opportunities, and minimize their risks in a cyclical marketplace.

Citrin Cooperman's dedicated real estate team understands all aspects of the client cycle, from daily operational issues, portfolio growth, retention, and maximization to succession planning. Our clients experience a streamlined compliance process and benefit from our operational review, which focuses on the big picture. Our goal is to add value to our clients by providing recommendations that increase profitability, efficiency, growth, and capital preservation.

Our Real Estate Practice isn't made of professionals who dabble in the industry – they are dedicated to this industry. Our partners have worked with real estate organizations of all sizes within the market, and have a thorough appreciation for the nuances of different industry verticals.

We have built relationships with hundreds of real estate entities including owners/operators, private real estate funds, developers, REITs, real estate investors, management companies, cooperative housing corporations, and condominium associations. Citrin Cooperman has unique depth within the real estate industry and provides specific industry groups built to better service our clients, including multi-family, commercial office, retail, hospitality, credits, and low income housing specialty groups.

#### [Related Services](#)

In addition to the attest and tax compliance services that our clients regularly rely on us for, our team has an established reputation for providing insight on various issues affecting the real estate industry, such as:

- Identification of federal, state, and local tax credits
- Transaction structuring
- International tax
- Effective investment planning
- Due diligence
- Internal controls
- Cash flow and profitability analysis
- Common area maintenance studies
- Review of rent escalations and other lease provisions
- Cost segregation analysis
- REIT compliance
- Succession planning
- Mortgage and mezzanine financing assistance
- Operational support for financial reporting, including SEC filings
- Loan repayment and defeasance analysis
- 1031 advisory services